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ATTACHMENT

Collection Requirements of the European
Satellite Section, Trade and Finance Branch,
Services Division, OSA

1. Trade Plans - Overall trade plans of Bloc countries. Import and export plans of the individual foreign trade organizations.
2. Trade Mechanisms - Mechanics of trading relationships.
3. Total trade - Statistics of trade of a Bloc country with the world.
4. Bloc trade - Statistics of trade with Bloc countries.
5. Non-Bloc trade - Statistics of trade with the West and with underdeveloped countries.
6. Financial matters - International financial relationships of Bloc countries. Foreign exchange problems. Intra-Bloc Settlements transactions in precious metals with any country. Loans to a foreign country.
7. Foreign Trade Organizations - Organizational and procedure information.
8. Technical assistance - Offers and contracts to provide such assistance.
9. Commercial negotiations - attempts to promote trade agreements and to penetrate markets.
10. Trade difficulties - Problems arising in trade relations, for example, inferior quality, credit difficulties, export industry problems, and general marketing troubles.
11. Plan fulfillment - Examples of ability and inability to fulfill trade agreements and other trade plans.
12. Foreign interests - Foreign owned companies in the Bloc countries and Bloc owned companies abroad.
13. CMEA - Information specifically related to operation of this organization.

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14. International conferences - Any meeting within the Bloc or outside the Bloc at which a Bloc country is represented.
15. Bloc Economic Coordination - evidences of increased or decreased economic integration and coordination.
16. Soviet exploitation - Information indicating techniques, methods and policies used to subordinate the Satellites economically.

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